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## Summary

Dr. Mertens from S & P is a professional and works with a very focused and purpose-oriented working approach. His experience contributed significantly to the fact that the start-up company EMPERRA was able to realize the pilot project with the AOK Nordost. Even when difficulties arose, he succeeded in bringing the 3 ½ years process to success through his gainful human behaviour.

## Testimonial

Dr. Mertens (Interim CEO, provided by S & P GmbH for EMPERRA) was the driver that a telemedical high-tech product of the start-up company Emperra could be integrated into a health insurance funded program. He has developed a pure medical product into a healthcare product.

I myself - but also various teams from the AOK North-East - have worked together with Dr. Mertens over 3 ½ years for this project.

Due to the uniqueness of the product, and because of the novelty of tele-medical applications in the field of GKV-insurances, many challenges were overcome. Dr. Mertens was the connector and the driver on the side of Emperra and stood with high commitment behind the project with the AOK North-East.

Dr. Mertens is a professional and is characterized by a very focused and purpose-oriented working approach.

His experiences contributed significantly to the fact that the start-up company was able to realize the pilot project with the AOK North-East. He was able to provide an excellent link between a young company and a public body.

Such a project with partners of this kind, i.e. a company from the free economy and a corporation of public law, does not come forward without mutual trust in the abilities and risk-friendliness of the other. This, in turn, I experienced in the collaboration with Dr. Mertens.

The commitment of Dr. Mertens was characterized by mutual understanding and the idea that the pilot project will be realized for both sides. Even when difficulties arose, he succeeded in bringing the 3 ½ years process to success through his gainful human behaviour.

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